



City Council Report

Date: April 7, 2014
To: City Council
Through: Alex Deshuk, Manager of Technology and Innovation
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: Three (3)-Year Term Contract for Alkyd Thermoplastic Striping Material for the Materials and Supply Warehouse (for the Transportation Department) **(Citywide)**

Purpose and Recommendation

Council is requested to approve the Term Contract for Alkyd Thermoplastic Materials as recommended.

Business Services, Transportation and Purchasing recommend awarding the contract to the lowest priced, responsive and responsible bidder, Sherwin Williams Company at \$197,600 annually, based on estimated requirements.

Background / Discussion

This contract will provide alkyd thermoplastic striping material for pavement marking (striping of streets and crosswalks) for street maintenance and construction for the City. This thermoplastic material lasts much longer than traffic paint.

Mesa has taken the lead in bidding this contract as a cooperative contract that includes estimated quantities for the cities of Mesa, Glendale and Yuma. By taking the lead in this contract, Mesa is supporting the use of true cooperative contracts and by combining the individual Cities' purchases, all three cities benefit.

The annual estimated quantities for each City are:

	Yellow Thermoplastic	White Thermoplastic
Mesa	48 tons	136 tons
Glendale	1 ton	44 tons
Yuma	<u>25 tons</u>	<u>45 tons</u>
Total:	74 tons	225 tons

Technical specifications require a hot-melt, reflective, thermoplastic traffic marking material that is suitable for producing durable traffic stripes and pavement markings on Portland cement concrete or asphalt concrete pavements. The material is heated and applied to road surfaces in a molten state using a mechanical applicator. While still hot, reflectorizing glass beads are applied to the surface of the applied thermoplastic striping material or the material may be ordered with the glass beads already added. Upon cooling to normal pavement temperatures,

the material must produce durable, adherent, reflective traffic stripes and pavement markings that are capable of resisting deformation by traffic

Alternatives

Council may choose not to authorize the purchase and new responses will be solicited.

Fiscal Impact

The total amount of \$197,600 is available in the Materials & Supply operating budget through the Warehouse Internal Service Fund.

Coordinated With

Business Services – Materials & Supply, Transportation and Purchasing

PURCHASING INFORMATION

Action: Initial Award

Procurement Type: Request for Bids

Solicitation Number: 2014129

Vendors Registered on Bid List: Twenty-nine (One Mesa)

Advertising: Arizona Republic, Bid Net, Record Reporter, Purchasing Website

Downloads: Eighteen

Responses: Five (plus one “No Bid” response)

Local Consideration: Not applicable as there were no Mesa responses.

Protests Received: None

Initial Contract Term: Three years

Possible Renewals: Two, one-year renewals subject to future Council consideration

Prices: Future price increases are capped by the Producer Price Index

Pricing Available to Other Cooperative Agencies: Yes

January 22, 2014 Responses:

(Based on 1 unit of each of 6 line items)

.	The Sherwin-Williams Company Cleveland, OH	Ennis Paint, Inc. Thomasville, NC	American Traffic Products, Inc. Fontana, CA	Swarco Industries, Inc. Columbia, TN	Crown Technology, LLC Woodbury, GA
Total Bid	<u>\$6,075.00</u>	\$6,240.00	\$3,567.84	\$4,005.00	\$4,370.00

"No Bid" Response received from: Centerline Supply West – Phoenix, AZ

AWARD RECOMMENDATION
The Sherwin-Williams Company
Cleveland, OH

Description
Alkyd Thermoplastic Striping Material for the City of Mesa, Glendale and Yuma per Terms and Conditions, Specifications and Pricing as offered Annual Contract Amount: <u>\$197,600</u> (City of Mesa)