



City Council Report

Date: April 7, 2014
To: City Council
Through: Alex Deshuk, Manager of Technology and Innovation
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: Three (3)-Year Term Contract for OEM and Aftermarket Refuse Body and Sweeper Body Parts for the Fleet Services Department **(Citywide)**

Purpose and Recommendation

Council is requested to approve the Term Contract for OEM and Aftermarket Refuse Body and Sweeper Body Parts as recommended.

Fleet Services and Purchasing recommend awarding the contract to the lowest priced, responsive and responsible bidders: Arizona Refuse Sales; Balar Holding dba Balar Equipment; Laclede Equipment Inc.; McNeilus Truck & Mfg.; Southwest Sweeper Sales Inc.; Wastebuilt Southwest LLC dba Stepp Equipment; Wastequip Mfg. Co. LLC; Wayne Engineering; and Western Refuse & Recycling Eq. Inc.; at \$850,000 annually, based on estimated requirements.

Background / Discussion

This contract will provide Original Equipment Manufacturer (OEM) and aftermarket refuse body and sweeper body parts. To meet the service requirements of the City's fleet operations, the vendors will be required to provide quality replacement, OEM and aftermarket parts and timely delivery.

Alternatives

Council may choose not to authorize the purchase and new responses will be solicited.

Fiscal Impact

The total amount of \$850,000 is available through the Fleet Internal Services Fund.

Coordinated With

Fleet Services and Purchasing

PURCHASING INFORMATION

Action: Initial Award
Procurement Type: Request for Bids
Solicitation Number: 2014158
Vendors Registered on Bid List: Ninety (Twelve Mesa)

Advertising: Arizona Republic, Bid Net, Record Reporter, Purchasing Website, Procure AZ
Downloads: Thirty
Responses: Nine (plus two "No Bid" responses)
Local Consideration: Not applicable as there were no Mesa responses.
Protests Received: None
Initial Contract Term: Three years
Possible Renewals: Two, one-year renewal subject to future Council consideration
Prices: All pricing and percentages will be firm for the initial term of the contract except where otherwise provided by the specifications, and include all transportation, insurance and warranty costs. The City shall not be invoiced at prices higher than those stated in any contract resulting from this bid.
Pricing Available to Other Cooperative Agencies: Yes

February 19, 2014 Responses:

Bid tabulation available upon request

"No Bid" Response received from:

Arizona Brake & Clutch Supply, Inc. – Phoenix, AZ

Vanguard Truck Center – Phoenix, AZ

AWARD RECOMMENDATION

Description

OEM and Aftermarket Refuse Body and Sweeper Body Parts per Terms and Conditions, Specifications and Pricing as offered

Section 1. WAYNE OEM and Aftermarket Parts

Wayne Engineering - Phoenix, AZ (WAYNE - OEM Award)

Western Refuse & Recycling Eq. Inc. - Chandler, AZ (Aftermarket – Primary)

Wastebuilt Southwest LLC dba Stepp Equipment - Phoenix, AZ (Aftermarket – Secondary)

Section 2. HEIL OEM and Aftermarket Parts

Balar Holding dba Balar Equipment - Phoenix, AZ (HEIL - OEM Award)

Western Refuse & Recycling Eq. Inc. - Chandler, AZ (Aftermarket – Primary)

Wastebuilt Southwest LLC dba Stepp Equipment - Phoenix, AZ (Aftermarket – Secondary)

Section 3. SCORPION OEM and Aftermarket Parts

Arizona Refuse Sales - Phoenix, AZ (SCORPION - OEM Award)

(None Recommended for Aftermarket – Primary and Secondary)

Section 4. G & H OEM and Aftermarket Parts

(None Recommended for G & H OEM)

Wastebuilt Southwest LLC dba Stepp Equipment - Phoenix, AZ (Aftermarket – Primary)

McNeilus Truck & Mfg. - Phoenix, AZ (Aftermarket – Secondary)

Section 5. PIONEER and Aftermarket Parts

Wastebuilt Southwest LLC dba Stepp Equipment - Phoenix, AZ (OEM Award)

(None Recommended for PIONEER Aftermarket – Primary and Secondary)

Section 6. LEACH OEM and Aftermarket Parts

(None Recommended for LEACH OEM)

Wastebuilt Southwest LLC dba Stepp Equipment - Phoenix, AZ (Aftermarket – Primary)

Lacal Equipment Inc. – Jackson Center, OH (Aftermarket – Secondary)

Section 7. GALBREATH OEM and Aftermarket Parts

Wastequip Mfg. Co. LLC - Statesville, NC (GALBREATH – OEM Award)

(None Recommended for GALBREATH Aftermarket – Primary and Secondary)

Section 8. SAFETY VISION OEM and Aftermarket Parts

Balar Holding dba Balar Equipment - Phoenix, AZ (SAFETY VISION - OEM Award)

(None Recommended for GALBREATH Aftermarket – Primary and Secondary)

Section 9. LABRIE OEM and Aftermarket Parts

(None Recommended for LABRIE OEM)

Stepp Equipment - Phoenix, AZ (Aftermarket)

Section 10. SCHWARZE OEM and Aftermarket Parts

Balar Holding dba Balar Equipment - Phoenix, AZ (SCHWARZE - OEM Award)

Lacal Equipment Inc. – Jackson Center, OH (Aftermarket – Primary)

Southwest Sweeper Sales Inc. - Phoenix, AZ (Aftermarket – Secondary)

Annual Contract Amount: \$850,000.00

(not to cumulatively exceed)